

Leading Chinese group expands with KBA sheetfed offset technology

Leo Paper Group member invests in Rapida 164

Heshan Astros, a member of the Leo Paper Group, has again opted for a sheetfed offset press from KBA at Drupa. Founded in 1982, Leo Paper has developed into a leading group with 12 subsidiaries in packaging and printing in China. As the main production base of Leo Paper Group, Heshan Astros Printing Ltd. (Heshan Astros) is a Hong Kong-invested enterprise. It was founded in 1991 and has a plant spanning 667,000 m². After 20 years of stable operation, it has become one of the world's largest providers of one-stop printing service solutions. With advanced production technology and high production capacity, Heshan Astros can provide various printing, processing and production of paper products in all directions to meet the needs of different customers. Since 2005

regular investments in KBA press technology has contributed to the firm's success and continual growth curve. Today, Heshan Astros employs over 10,000 staff. Its total investment reached HKD 1,900 million (Euro 200m) and exports amounted to RMB 2,400 million (Euro 325m) in 2015.

In the beginning Heshan Astros mainly fired up medium-format presses and the first large-format press came in 2011. The company has now ordered another large-format press from KBA-Sheetfed at Drupa - a six-colour Rapida 164 with coater. It is Heshan Astros' seventeenth KBA sheetfed offset press. A large delegation from Leo Paper Group also informed themselves about all of KBA's innovations in Duesseldorf.



The management of the both companies after signing the contract

Both companies ended the contract ceremony with a group photo on the large-format Rapida at the KBA stand





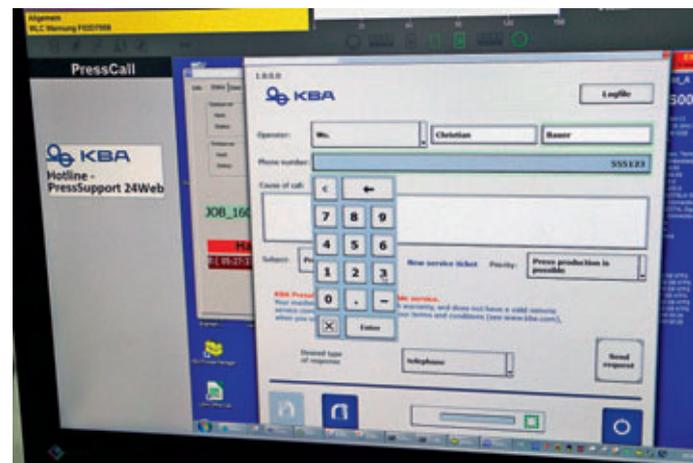
Tailored to customer needs

Extensive service portfolio in the Digital & Web Lounge

A raft of visitors and sales partners visit the Digital & Web Innovation Lounge every day. Alongside new innovations, such as data glasses (KBA AR-DataGlass) or the mobile console (MobileConsole), established service offerings, such as KBA PressSupport24, new software solutions for process optimisation and upgrades, also draw in huge crowds. These enable new ad formats for example (KBA MultiView, KBA Superpanorama

four-page centre spreads, XL special formats) to be printed on the presses. KBA Tabloid SuperVERTICAL is a special format with a continuous, internal centre spread area covering 4 tabloid pages. Whether process optimisation, press relocations, network control or inline finishing, the breadth of service solutions in the Digital & Web Innovation Lounge can be tailored to the individual needs of the printing company.

The Digital & Web Innovation Lounge focuses on established and new service offerings for web press customers



KBA PressSupport24 guarantees round-the-clock fast help when it comes to potential faults



Another Rapida for Turkish commercial company

Türmatsan receives Rapida 75 PRO

17 years ago Mustafa Özic began building up his printing company with the simplest of means. Today Türmatsan operates 21 printing and post-press machines. The commercial printing company employs 250 staff in Istanbul and Ankara. A four-colour Rapida 106 has belonged to the company's press fleet since April this year.

KBA-Sheetfed will deliver two more Rapida 106 presses to the up-and-coming printing company. They will also be installed in Ankara. Türmatsan ordered a Rapida 75 PRO at

Drupa. It is expected to replace a similar press from another manufacturer in January. Given the outstanding productivity of their Rapida 106, the company's management decided to bring forward the investment in the half-format press.

Türmatsan produces commercial products ranging from business cards, planners and brochures to calendars. Even though the products are sold in stores, the plant is structured like a Web-to-Print company. Production is in gang formes.

Investment brought forward: Türmatsan ordered a Rapida 75 PRO at Drupa. In front of the trade show press (l-r): Cemal Cenk Bicer, managing director of Türmatsan, Rolf Köhle, Ahmet Uzun and Kerem Dereli from KBA sales partner Dereli, Mustafa Özic, owner of Türmatsan, and Michael Grieger, KBA

At Drupa: Second Rapida for Nottingham

Simply Cartons opts for world makeready champion again

Simply Cartons, the Nottingham-based producers of luxury packaging have followed up their investment in a unique, highly specified Rapida 106 in August 2015 with a second order for another 20,000sph Rapida 106 equipped for conventional and UV printing placed at Drupa 2016.

The new press, a six colour with a double coating facility, which, like its sister press is bristling with automation features will be installed in early 2017. These include KBA's DriveTronic SIS sidelay-free infeed, DriveTronic SPC simultaneous plate changing and CleanTronic SRW simultaneous roller washing. The press also includes an extensive non-stop and logistics system and it is raised on a 900mm plinth to assist in producing large volumes of very heavy folding carton materials at its maximum 20,000sph speed without stopping. For inline colour control and inspection, the Rapida 106 is equipped with Quali-

Tronic Professional. The new Rapida 106 presses replace presses from other manufacturers, thus making the 120 employee Simply Cartons an all KBA site.

The decision to purchase the second press was based upon the performance and quality of the first KBA press, a seven colour with double coating version, with an additional special print unit before the last coating tower (installed in February 2016). Simply Cartons CEO Craig Mather explains: "We are a highly service-driven business and our customers expect us to provide them with innovative solutions for their products. We have always had a reputation for using our skills and experience in finding new solutions for our customers. Therefore, we need to work with a supplier which has a similar pedigree to ours. The synergies between Simply Cartons and KBA in the areas of R&D, innovation, and

most importantly, the value placed upon people are clearly apparent. We now have the ability to produce up to 40,000 B1 sheets per hour with multiple coating applications. This firepower will give our customers the confidence that we can fulfil varying volume of work without any worry of capacity."

Simply Cartons have several accreditations relating to the environment, food production, Health and Safety and pharmaceutical production, such as ISO 14001, FSC, PEFC, BRC grade A, and PS9000. The new press will assist in maintaining these having a number of compliant features such as being supplied with low migration oils and greases, low IPA package and KBA's VariDry^{BLUE} drying system in the delivery which employs recycled air from the drying process and reduces energy consumption by 33%.

Chris Scully KBA (UK) sales director stated: "We applaud Simply Cartons for their decision to purchase a second Drupa specification Rapida 106. With their two investments in 2015 and 2016 they are now clearly at the forefront of the technology race, which will put them ahead of the competition in the field of luxury packaging producers."

(l-r) Andrew Pang, managing director KBA (UK), Craig Mather, CEO of Simply Cartons, Ralf Sammeck, CEO KBA-Sheetfed, and Chris Scully, sales director at KBA (UK) at the Rapida 106 at Drupa

