



NEO XD LR: Hybrid web press for all typical ink systems

The CI flexo press NEO XD LR HYBRID is suitable for use with all typical ink systems

Flexo printing with water-based inks at drupa

The new NEO XD LR HYBRID from KBA-Flexotecnica is the only CI flexo press which is demonstrating high-quality production with low-migration water-based inks at drupa. The press is engineered to print solvent-based, water-based and radiation-cured ink systems such as UV-LED or EB inks on the most varied substrates. With up to 12 printing units, printing lengths up to 1,200mm, a maximum printing width of 1,650mm and a maximum production speed of 500m/min, this CI system is state-of-the-art technology in terms of automation, makeready times, print quality

and ergonomic operation. The press design also permits the retrofitting of other dryer systems to accommodate changes in market needs. Upgrades with additional flexo or gravure printing units are similarly possible. For the user, this all adds up to ultimate flexibility and a future-proof investment. KBA-Flexotecnica develops and manufactures ultra-modern CI flexo web presses for printing on paper, card, films and other flexible packaging materials. Integration into the worldwide sales and service organisation of the KBA Group guarantees close customer proximity.



Cutting-edge automation and ergonomics on the NEO XD LR



Druckerei Chmielorz invests

Ten-colour Rapida 106 for Wiesbaden

Druckerei Chmielorz from Wiesbaden, Germany, opted for a ten-colour Rapida 106 for 5-over-5 perfecting at drupa 2016. The press will be installed in the 4th quarter of this year and boasts a raft of technical highlights geared to efficient and high-performance print production. That includes a number of features unique to KBA, such as the sidelay-free in-feed DriveTronic SIS, simultaneous plate changing with DriveTronic SPC, special accessory packages for lightweight stocks and high-speed pro-

duction up to 18,000sph, and QualiTronic ColorControl for inline quality assurance.

To date, Druckerei Chmielorz has used press equipment from another manufacturer. The new investment is seen as necessary preparation for the technical challenges of the future, and as the key to further progress along the road of success. The company was founded in Berlin in 1938 and is today managed by the third generation of the owning family. It is a member

(l-r) Holger Eitel and Marcus Weber, KBA, Carsten Augsburger, managing director ACM, Hans-Joachim Kaltwasser, technical director ACM, Christian Augsburger, managing director Umschau Zeitschriftenverlag and Reinhard Marschall, KBA, at the Rapida 106 perfector on the KBA stand

of the ACM group with its seven trade publishing houses, more than 50 trade publications and 350 employees at six locations in Germany. Brochures, catalogues, magazines, almanacs, books, annual reports, business stationery, presentation media and the most varied advertising materials characterise the product portfolio of Druckerei Chmielorz.



Allied Printing Services in Manchester/Connecticut

Fourth Rapida 106 in as many years

Allied Printing Services in Manchester/Connecticut (USA) has ordered its fourth Rapida 106 within a period of just 48 months. "Allied is proud to reinvest in our company by offering our customers state-of-the-art technology throughout every department," says company president and CEO John Sommers. "We have seen increased demand for UV printing and coating, and have reacted to our customers' needs with this capital expenditure, which will increase our

UV capacity and give our customers exactly what they are asking for. As our relationship with KBA continues to grow, we recognise that they are an excellent partner, reflecting the pride and commitment we share with our customers each and every day."

The company was founded over 60 years ago and today operates out of a facility with production floor space in excess of 28,000m² (300,000sq. ft). It is presently managed by the third generation of the founding family. Allied counts among the top 50 printers in the USA and is the largest family-owned print business on the East Coast.

John Sommers, president and CEO of Allied Printing Services, and his KBA counterpart Claus Bolza-Schünemann shake hands to seal the delivery contract



Management representatives from Allied Printing Services and KBA meet at the Rapida 106 on show at drupa

The picture is repeated day after day: Drupa visitors flock in numbers to the stylish Sheetfed Service Innovation Lounge. At a giant touchscreen table and several info terminals, the gathered trade professionals can learn all there is to know about the comprehensive range of services offered by KBA-Sheetfed. The innovations, which were developed together with leading CRM provider Salesforce, and the form of presentation have attracted keen interest among sales partners and users alike.

Whether workflow solutions, KBA's proactive and predictive service approach, energy-saving concepts or tested consumables under the Press Consum brand name – the spectrum of service offers leaves no wish unanswered and can be adapted specifically to the needs of an individual print company. Alongside established and extended service solutions, it is above all the innovations based on digital networking which have triggered excitement. Many are already available today, while others are set to go live by the end of 2016/early 2017.

The customer portal fulfils three tasks. It connects KBA to the users, the users with their presses as well as KBA with the presses in operation. Furthermore, it creates a communication platform between users. It delivers a full overview of all service measures, provides extensive documentation as well as press history files, maintenance

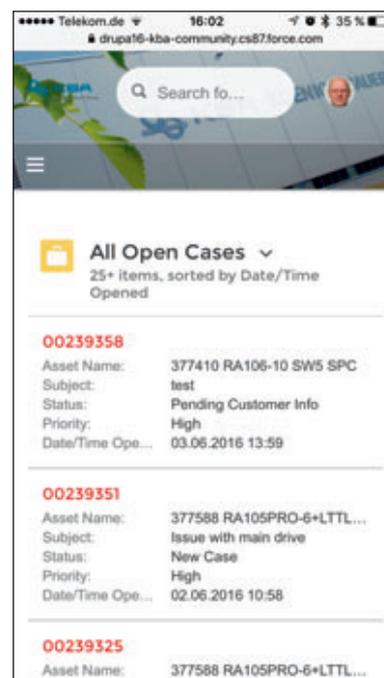


No end to the crowds: Drupa visitors in the Sheetfed Service Innovation Lounge on the KBA stand

Busy days in the Sheetfed Service Innovation Lounge

Service innovations attract keen interest

statuses, performance reports and a best practice forum via mobile devices – and thus independently of their current location. The networking between production systems installed in the field and the KBA service office will at the same time permit the evaluation of production data on behalf of the user, enabling proactive response in the form of parts deliveries, service calls by a technician or remote maintenance measures. Actual faults and downtimes can be avoided as appropriate preventive maintenance can be initiated in good time. The result is that KBA makes its users more profitable using performance data from printing companies.



(l) Mobile accessibility at any time of the day: Performance reports on current production back at the company

(r) KBA users can initiate communication regarding open service cases, create service tickets and make other inquiries at anytime and anywhere by using their smartphone