

1. General details about your company

1.1 General information

Koenig & Bauer Supplier-no.

Company

Postal address

Shipping address

Telephone

Telefax

E-Mail

Internet-Address

Supplier's code for Koenig & Bauer

1.2 Contact persons / persons in charge

	Name	direct dial / direct fax	E-Mail
Managing Director	<input type="text"/>	<input type="text"/>	<input type="text"/>
Sales Director	<input type="text"/>	<input type="text"/>	<input type="text"/>
Development / Design	<input type="text"/>	<input type="text"/>	<input type="text"/>
Quality Management	<input type="text"/>	<input type="text"/>	<input type="text"/>
Manufacturing	<input type="text"/>	<input type="text"/>	<input type="text"/>
Order Processing	<input type="text"/>	<input type="text"/>	<input type="text"/>

1.3 Company development and key figures

(please enter the data of the current year and the 3 previous years as well as a prognosis for the following year)

	-3	-2	-1	actual year	Prognosis following year
Total revenue (in € 1000)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Investment volume (in €1000)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Number of people employed in:

	-3	-2	-1	actual year	Prognosis following year
- Development / Design	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
- Manufacturing	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
- Quality Management	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
- Sales	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
- in total	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Absence due to illness (%)	-3	-2	-1	actual year	Prognosis following year
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Number of supplied customers

Number of main customers (80% share of revenue)

Year of company foundation (year)

1.4 Branches

Commercial establishments in Germany and Austria		Revenue (€1000)	Number of employees
1.	<input type="text"/>	<input type="text"/>	<input type="text"/>
2.	<input type="text"/>	<input type="text"/>	<input type="text"/>
3.	<input type="text"/>	<input type="text"/>	<input type="text"/>
4.	<input type="text"/>	<input type="text"/>	<input type="text"/>

Delivery to:

Delivery by commercial establishment:

Würzburg (DE)	Nr.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Radebeul (DE)	Nr.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Mödling (AT)	Nr.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Would you be able to deliver to our further locations Radebeul/Dresden and Moedling (Austria)?

yes

no

2. Quality Management

2.1 Company certification (please attach a copy of the appropriate certificates)

Certificate	date (since / planned for)	valid till	Certification company
DIN EN ISO 9001	<input type="text"/>	<input type="text"/>	<input type="text"/>
ISO 45001	<input type="text"/>	<input type="text"/>	<input type="text"/>
ISO 14001	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

2.2 Questions concerning quality management

Please answer this part (2.2) only if you are **not** certified

	yes	no	being introduced	planned	Dates / remarks:
Are you intending to become certified?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Is there a person in charge of quality management?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Is the person in charge an independent organisational unit and does he/she report directly to the management?	<input type="checkbox"/>	<input type="checkbox"/>	If no , what is the organisational relationship?		
	<input type="text"/>				
Does the person in charge have other tasks except quality management?	<input type="checkbox"/>	<input type="checkbox"/>	If yes , which ?		
	<input type="text"/>				
Is the knowledge of the quality management employees up-to-date?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>

	yes	no	being introduced	planned	Dates / remarks:
Do regular training courses take place?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Does an Organigramm exist?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Does a quality management handbook exist?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are there incoming goods inspections?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are any production accompanying steps taken?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are there outgoing goods inspections?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are first samples and first sample reports provided?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are there any storage areas for blocked faulty stock?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are faulty parts marked in any special way?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are causes of errors examined and measures taken for their elimination?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Do we receive an 8D-Report for each complaint including causes, measures, etc.?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
					If yes , what is the normal reply time? <input type="text"/>
Are there any inspection plans?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are inspection results documented and kept? For how	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Does a statistical evaluation take place?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Do work instructions exist?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Do the procurement documents for external purchases contain demands for quality management?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are your subcontractors systematically evaluated?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How many are audited / certified?	<input type="checkbox"/> <30%	<input type="checkbox"/> <60%	<input type="checkbox"/> >60%		

	yes	no	in introduction	planned	Dates / remarks:
Are measuring instruments regularly calibrated / examined and is the examination documented?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Does an updating-service for technical information exist?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Are you able to manufacture requested parts with the necessary accuracy and to check them correctly with your measuring instruments separate from the manufacturing equipment?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
How is your "early warning system" for your customers organized (concerning procurement difficulties, technical problems, endangering of delivery time)?	<input type="text"/>				
	<input type="text"/>				
	<input type="text"/>				

2.3 General information about your quality management

Are you willing to conclude a Quality Assurance Agreement (QAA)? (Elimination of the incoming goods inspection; conclusion of extended product liability insurance.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Do you have internal process- and / or product audits?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Do you accept the performance of external audits?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>
Have you already been audited by customers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>

Date	Customer	Audit Type	Area covered	Result
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

What insurance coverage do you have for product

	Coverage up to	Insurance Company	Countries covered by insurance
General liability insurance and product liability	Mio.€	<input type="text"/>	<input type="text"/>
Extended general and product liability including coverage for assembly and disassembly costs	Mio.€	<input type="text"/>	<input type="text"/>
Recall cost insurance	Mio.€	<input type="text"/>	<input type="text"/>
Loss-of-profits insurance	Mio.€	<input type="text"/>	<input type="text"/>

From which suppliers do you purchase your materials? Do you have **3.1B-certificates** of acceptance **EN 10204** and is the traceability guaranteed (RVK)?

Material	Supplier	3.1B	RVK
<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>

Do you already manufacture comparable parts for the printing industry?

yes no

If yes, give references:

Description of the Parts	Customer
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

Which material / parts do you get from other suppliers or branches?

Which processes are carried out outside of the company (on which parts)?

Description of the Parts	Process
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>

3. Manufacturing and Production-Know-how

Do you have development and / or design possibilities for your manufactured products?

yes no

Do you have any patents?

yes no

If **yes**, short description:

Can you compile manufacturing drawings?

yes no

What type of shiftwork does your company use?

1 2 3 4

Which materials are mainly used / worked on?

With which material do you have the best experience?

Where is the probability of a bottleneck highest?

Which technology do you believe you are particularly suited to at present and leading in relation to the competitors in the future?

4. Methods of increasing efficiency

Which company strategy / philosophy do you have?

Which efforts for Business Excellence have you already prepared / introduced / made?

- | | | |
|--|--|--|
| <input type="checkbox"/> Group work | <input type="checkbox"/> Process engineering | <input type="checkbox"/> Reengineering |
| <input type="checkbox"/> Benchmarking | <input type="checkbox"/> Six Sigma | <input type="checkbox"/> Business Balanced Scorecard |
| <input type="checkbox"/> Zero-error strategy | <input type="checkbox"/> | <input type="checkbox"/> |

How do you accomplish capacity planning in your production?

- | | |
|-------------------------------------|--|
| <input type="checkbox"/> PPS-system | <input type="checkbox"/> computer aided planning (e.g. Excel tables) |
| <input type="checkbox"/> manually | <input type="checkbox"/> no capacity planning |

Do you use indices such as rate of utilization and availability of machines for the capacity planning? yes no

If **yes**, please indicate the estimated degree of utilization of your production for the next five months (each month):

current month	mm: <input style="width: 30px;" type="text"/>	yy: <input style="width: 30px;" type="text"/>	+ 1	+ 2	+ 3	+ 4	+ 5
estimated utilization (in %)			<input style="width: 60px;" type="text"/>	<input style="width: 60px;" type="text"/>	<input style="width: 60px;" type="text"/>	<input style="width: 60px;" type="text"/>	<input style="width: 60px;" type="text"/>

Is there a central time registration for orders/individual work procedu yes no

Do you offer an internal system for improvement suggestions? yes no

5. Order Processing

Order entry

- | | |
|-----------------------------------|-------------------------------------|
| <input type="checkbox"/> manually | <input type="checkbox"/> EDP system |
|-----------------------------------|-------------------------------------|

Interfaces for data exchange

- | | | |
|-------------------------------|--------------------------------------|------------------------------|
| <input type="checkbox"/> IGES | <input type="checkbox"/> SAT | <input type="checkbox"/> DFX |
| <input type="checkbox"/> STEP | <input type="checkbox"/> Solid Works | <input type="checkbox"/> |

Logistics

- | | | | |
|---|---|---------------------------------|---------------------------------------|
| <input type="checkbox"/> Supplier stores | <input type="checkbox"/> Consignment stores | <input type="checkbox"/> KANBAN | <input type="checkbox"/> Just in Time |
| <input type="checkbox"/> own vehicle park | <input type="checkbox"/> house carrier | <input type="checkbox"/> | <input type="checkbox"/> |

Consignment stores

Are you capable to set up and maintain consignment stores at Koenig & Bauer AG?

Place of delivery Würzburg yes no

Place of delivery Frankenthal yes no

Could you also provide this service to our further locations?

Radebeul / Dresden yes no

Mödling (Austria) yes no

Delivery times

24h-Service yes no

average delivery time days

6. Enclosed documents

- | | | |
|--|---|---|
| <input type="checkbox"/> Business report | <input type="checkbox"/> Company brochure | <input type="checkbox"/> Organigramm |
| <input type="checkbox"/> Audit results | <input type="checkbox"/> QM-certificates | <input type="checkbox"/> detailed list of machinery |
| <input type="checkbox"/> Reference list | <input type="checkbox"/> <input type="text"/> | |

7. Compliance:

We have read the Code of Conduct of the Koenig & Bauer Group for suppliers and business partners and understand its importance and implications for our company.

- We will define and implement or maintain appropriate measures towards ensuring the compliance of our business operations with the specified requirements.
- We have already adopted our own Code of Conduct – which is equivalent to the Code of Conduct of the Koenig & Bauer Group – and an internal control system that ensures compliance therewith. (Please provide a copy)

*available online at "<https://compliance.koenig-bauer.com/en/>"

8. Remarks:

signer	Department	Date	Signature